



Dear Seacoast Shores Members and Residents - We wish you a Happy and Healthy New Year!!!

During 2017 we achieved our objective of repairing and protecting our Rights of Way or "ROWs", which provide deep water access to all residents, consistent with the Wetlands Protection Act. The repair to ROW 12 E was completed and it has stayed in place during several severe storms in the late fall.

The SSAI Beach erosion occurred significantly faster than our historical rate which is what SSAI uses to determine re-nourishment budgeting. There will be several neighborhood meetings early in the 2018 season to communicate the plans to preserve the SSAI Beach. This season we plan to complete the engineering and permitting work for the repair of one of the several west-side ROWs that have serious erosion and safety issues. We also need money for 3 additional Dinghy Racks. These initiatives all require funding which will protect and preserve valuable common property.

Seacoast Shores Association Inc (SSAI) provides a benefit to all residents in Seacoast Shores by maintaining and protecting all common property on the peninsula. SSAI has been successful doing this since the early 1950's. Examples of common property include ROW's, the Bayside Beach, the Front Entrance and the Clubhouse Property. Maintenance and protection expense for these assets include landscaping, insurance, taxes, sand replacement, annual maintenance, utilities, bookkeeping and additional police details. SSAI believes each property owner is required to become a Community Supporter by paying the annual Association Dues for all properties owned. The annual dues are the only income available to SSAI to pay for the maintenance and protection of the common assets.

SSAI Annual Dues & Clubhouse Fees are due by **2/15/2018**. There are several payment options based on your membership preference:

- 1. If you were a 2017 Member in good standing you may pay your invoice amount by logging in to our web site [www.seacoastshores.com](http://www.seacoastshores.com) (instructions below). Be sure to update your profile information.**
- 2. If you are a new member you may register on our website and you will then be contacted for payment information and you will be provided with log-in credentials.**
- 3. 2018 is the final year for plan C and plan D Investment Share payments. The remaining balances must be paid in full. Please contact Jim Demopoulos or Dick Sette to determine your balance owed. These payments are also due by 2/15/2018.**
- 4. If you prefer to pay by check please complete the appropriate form, either the Membership Application or the Invoice for 2018 Annual Payments and mail your check and completed form to SSAI, PO Box 768, East Falmouth, MA 02536. All checks made payable to SSAI and include a brief description (2018 Dues, IS pay.....etc.)**

Thank you - Jim Demopoulos    Chairperson SSAI Operating Committee - Dick Sette    SSAI President

**Invoice for 2018 Annual Payments**

	<b>2018 SSAI Member – Association Dues (All residents)</b>	<b>\$</b>	<b>300.</b>
	<b>2017 Association Dues – Past Due</b>	<b>\$</b>	
	<b>2016 Association Dues – Past Due</b>	<b>\$</b>	
	<b>2015 Association Dues – Past Due</b>	<b>\$</b>	
	<b>Note: An Investment Member or “IM” is a resident who has paid the Clubhouse investment fee</b>		
	<b>Clubhouse Member Options (for IMs Only):</b>		
<b>A</b>	<b>2018 Clubhouse Unlimited</b>	<b>900.</b>	
<b>B</b>	<b>2018 Clubhouse Limited***</b>	<b>675.</b>	
	<b>2018 Food Minimum (required if A or B is selected)</b>	<b>400.</b>	
	<b>Target Member Options: (for all non-IM Residents)</b>		
<b>C</b>	<b>2018 Target Unlimited</b>	<b>1100.</b>	
	<b>2018 Target Food Minimum Unlimited (req'd if C is selected)</b>	<b>600.</b>	
	<b>Sub-total 1</b>		
<hr/>			
	<b>2018 Investment Share Plan C (final payment, IMs Only)</b>	<b>600.</b>	
	<b>2018 Invest Share Plan D (final pay, IMs Only, contact us for amount)</b>	<b>TBD</b>	
	<b>2018 ROWs Donation (Assoc dues required to make a donation)</b>	<b>TBD</b>	
	<b>2018 Beach Donation (Assoc dues required to make a donation)</b>	<b>TBD</b>	
	<b>Contact Jim Demopoulos for JNP Payments &amp; Questions</b>		
	<a href="mailto:James.Demopoulos@brcap.com">James.Demopoulos@brcap.com</a>		
	<b>Sub-total 2</b>		
	<b>Total (add both sub-totals and pay this amount)</b>		

**\*\*\*Guest Fees required at the pools and tennis court**

***For mailed or hand delivered check payments please fill in the following info and return this completed form with your payment:***

Name: (please print)			
Signature:			
Mail Address: (street)		SSAI Address: (street)	
City, State, Zip		City, State, Zip	E Falmouth MA 02536
Phone:		Local Phone	
E-mail:			

Mail to:  
 SSAI  
 PO Box 768  
 E. Falmouth, MA 02536

**SEACOAST SHORES ASSOCIATION 2018 MEMBERSHIP APPLICATION**  
**P.O. BOX 768 EAST FALMOUTH, MA 02536**

DATE \_\_\_\_\_

- RENEWAL OF EXISTING MEMBERSHIP
- NEW MEMBER APPLICATION (If New, who referred you? (\_\_\_\_\_))
- I (We) OWN the Seacoast Property identified below and are eligible to be a Member.
- I (We) RENT the Seacoast Property identified below and are eligible to be an Associate Member.

<b>CONTACT INFORMATION - PLEASE PRINT LEGIBLY</b>			
Name (Adults only) _____			
Mailing Address – _____			
Street			
_____		_____	_____
City		State	Zip Code
Telephone/Cells - _____	Cell 1: _____	Cell 2: _____	
Primary telephone	Cell Name: _____	Cell Name: _____	
SEACOAST SHORES Address, if different _____			
SEACOAST SHORES Telephone, if different _____			
E-MAIL ADDRESS 1 _____		E-MAIL ADDRESS 2 _____	

\$ 300.00 Annual Dues

Our Vision is to Be the Most Desirable Family Friendly Community on Cape Cod. Many members of SSAI work hard for you. Please consider donating your talent, expertise and time toward our mission. Contact Bob Donahoe at [bodo@printsnergysolutions.com](mailto:bodo@printsnergysolutions.com) for details.

I am (we are) interested in donating my skills as a \_\_\_\_\_ to the Association. I am (we are) \_\_\_\_\_ year-round -or- \_\_\_\_\_ seasonal residents.

A completed form with dues payment is required for membership consideration. Please fill in all information accurately and completely. Your email address is especially important as the Board of Directors can use it to communicate urgent and important messages to you regarding Seacoast Shores business and activities. We WILL NOT send junk mail or sell your contact information.

**Web Site Payment Instructions - To pay your 2018 Annual Dues, Clubhouse Fees and Food Minimums go to our website (this is the preferred method) [www.seacoastshores.com](http://www.seacoastshores.com)**

- A. Click on “**Login**” on the top right of the home page. (2017 Members Only)
- B. Follow the Instructions and be sure to remember the amount you select from the payment menu since you will be required to enter it later (unless you are entering a custom amount)
- C. Login:
  - Member with Credentials - **User Name** and **Password**
  - Member without Credentials - Click on forgot username or password on the login page.
  - Not a Past Member – Click the “Register” link on the Membership or Login page\_ and complete the registration and payment process. It will take approximately 48 hours for you to receive your username and password for the web-site.
- D. Click on your Payment Option choice (cc or ACH (preferred))
- E. Follow the instructions provided and have your credit card or your checking account info
- F. Your secure cc or ACH account info will be saved for future use unless you delete it.

**If You Need Assistance, Please Contact:**

- A. Dan Frawley for the Operating Committee – web site questions – [dfrawley7@gmail.com](mailto:dfrawley7@gmail.com)
- B. James Demopoulos for the Operating Committee – payments - [James.Demopoulos@brcap.com](mailto:James.Demopoulos@brcap.com)
- C. Bob Donahoe Chairman Membership Committee – membership - [bodo@printsnergysolutions.com](mailto:bodo@printsnergysolutions.com)
- D. Dick Sette for the Operating Committee – web site - [rfsette@yahoo.com](mailto:rfsette@yahoo.com)
- E. Or call 508-540-7411 and leave your name, phone number and questions
- F. Or go to our website at [www.seacoastshores.com](http://www.seacoastshores.com)

**Target Program** – Benefits all Seacoast Shores Residents who are not Investment Members but would like to try Clubhouse Membership in 2018 by purchasing a **Target Unlimited Plan**. The Clubhouse Member (“CHM”) target will be set at 165 for the 2018 season. If on Feb 15th, 2018, we have less than 165 CHMs from our Investor Members, Seacoast residents who are not Investment Members will be given the opportunity to become 2018 Target Clubhouse Members up to a maximum of 165 Clubhouse Members in total. **We hit the limit early last year so don’t wait!!!** Example: If by Feb 15th there are 160 Investor Members who join as CHMs, this would allow the opportunity for 5 additional Association Members to become Target Clubhouse Members.

**Target Unlimited Plan** – (program is for 2018 and no benefits beyond 2018 are promised)

The fee structure is shown below:

- A. \$1100 Clubhouse Fee and \$600 Food minimum.
- B. SSAI Association Membership (\$300.) is also required for the Target Plan
- C. Unlimited Plan allows for unlimited guests and use of all amenities (pools, tennis, dining, functions)
- D. Clubhouse Designees are allowed

This program will be first-come-first-serve so please inquire as soon as possible to ensure you are placed on the waiting list prior to Feb 15, 2018. We look forward to you becoming Target Clubhouse Members this year.

**Clubhouse Benefit** - All 2018 SSAI Members who are **not** Investment Members will receive a \$25. Clubhouse Benefit that may be used to purchase food & beverage or apparel at the SSAI Clubhouse, whenever SSAI Clubhouse Dining is open.

**Join Now Program (“JNP”)** – Benefits all Seacoast Shores residents who are not Investment Members and would like to purchase an Investment Share in 2018. (Expires 7/1/18)

Benefit: The JNP accommodates either a two-year payment schedule or a five-year payment schedule. The plan requires those on the 5-year plan to become Clubhouse members (aka “CHMs”) throughout the 5-year period.

**Requirements:**

- A. You must also pay the 2018 Association Dues of \$300. The plan ends on July 1<sup>st</sup> 2018.
- B. Currently the cost of an Investment Share is \$7,750 and the Unlimited CHM Fee is \$1,300, broken down as a \$900 operating fee plus a \$400 Food Minimum.
- C. The \$400 Food Min is for the entire season (May – Oct) and can be used on food, all beverages, special events, merchandise and other items sold at the clubhouse.
- D. The Unlimited Plan allows for unlimited guests at the clubhouse dining, pools, special events, etc. With no additional guest fees.
- E. The only restriction is guests cannot be home owners in Seacoast Shores. The 5-year plan has a \$1K premium applied. See the summary below:

**F. JNP Summary (program expires 7/1/18):**

<b>All Options for year 1 payment</b>			
<b>Payment Due Date</b>	<b>Membership Amount</b>	<b>CHF*</b>	<b>Total</b>
No later Than 7/1/2018	\$1,750.00	\$1,300.00	<b>\$3,050.00</b>

<b>Option 1 - 2 Year Payment Plan</b>				<b>Total Membership Cost</b>
Payment due 7/1/2018 (in full)	\$6,000.00	\$0.00	<b>\$6,000.00</b>	<b>\$7750.00</b>

<b>Option 2 - 5 Year Payment Plan</b>				
Payment due 7/1 each year	\$1,750.00	\$1,300.00	<b>\$3,050.00</b>	<b>\$8750.00</b>
		*estimated		



## 2018 DINGHY REGISTRATION INFORMATION AND FORM

The Seacoast Shores Association, Inc. (SSAI) Right of Way (ROW) Committee continues to work with the Falmouth Conservation Commission on a long-term plan to preserve wetlands from erosion by keeping dinghies and kayaks off the coastal banks of SSAI owned ROWs in accordance to the Wetlands Protection Act.

Member's dinghies and/or kayaks that are stored on the SSAI ROWs must be placed on dinghy racks built by the SSAI or at least 50 feet off the coastal banks which include the marsh grass and sandy areas.

**Proper Right of Way management includes seasonal dinghy registration to contact boat owners if necessary.**

**Overview:**

1. All Seacoast Shores Residents may use any Right of Way to access the ocean with their dinghy/kayak.
2. Only SSAI Members will be allowed to store dinghies on the SSAI ROWs.
3. SSAI Members must register their dinghy/kayak(s) **annually** to store them on an assigned SSAI ROW.
4. There is no separate fee for dinghy registration.
5. Each SSAI Member may store one (1) Dinghy or two (2) Kayaks on a ROW.
6. Dinghies must be stored in designated areas away from the coastal banks which include the marsh grass/sandy area.
7. Dinghies may not be stored in the water or on the tidal beach.
8. PLEASE NOTE: Unregistered dinghies stored on SSAI ROWs are trespassing and may be removed by SSAI without notice.

**Frequently Asked Questions:**

1. Do I need to re-register my dinghy even though I registered it last year? **Yes.** Dinghies must be registered annually.
2. Can I register my dinghy for a privately-owned ROW? **No.** The SSAI is only responsible for the ROWs it owns.
3. How do I know if a ROW is privately owned or owned by the SSAI? Please visit the ROW map on the SSAI website.
4. Where do I put the sticker on my dinghy? The Right of Way number and instructions will be mailed with your sticker.
5. If there is no Dinghy Rack on a ROW where can I place my dinghy? In front of the "No Dinghy" sign and on the path.

**Steps to Register your Dinghy or Kayak:**

1. Complete the Dinghy Sticker Application form below by printing the information as neatly as possible.
2. Sending Option A: Mail this completed application to SSAI, PO Box 768, East Falmouth, MA 02536
3. Sending Option B: Email as a PDF or JPEG to the SSAI bookkeeper Debbie McDonald [debbie@soundbookkeeping.net](mailto:debbie@soundbookkeeping.net)
4. An SSAI Dinghy Sticker with a registration number will be issued by the SSAI once the annual dues are received.

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### SSAI 2018 DINGHY STICKER APPLICATION

Name: \_\_\_\_\_

Seacoast Street Address: \_\_\_\_\_

US Mail Street Address: \_\_\_\_\_

City/Town: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Preferred Phone: \_\_\_\_\_ Email Address: \_\_\_\_\_

Dinghy/Kayak: Length: \_\_\_\_\_ Width: \_\_\_\_\_ Color: \_\_\_\_\_

Requested ROW number: \_\_\_\_\_ I would like to help maintain my assigned ROW (circle one): YES NO

\_\_\_\_\_  
Signature of Applicant

**SSAI Official Use**

Dinghy Sticker Reg.No.: \_\_\_\_\_

Assigned ROW: \_\_\_\_\_